



# OCTOBER 2023 NEWSLETTER



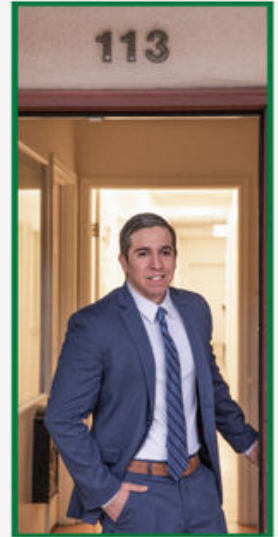
BERNHEIM KELLEY BATTISTA, LLC  
ATTORNEYS AT LAW

**Real Advocates. Real  
Experience. Real Justice.**

**In This Issue:**

Catching up with BK's Resident Superhero  
BK Set to Rock Nashville  
Meet BK's Modern-Day Robin Hood

[Find Out More](#)



## Catching Up with Marty Ruda: Investigator, Father-in-Law, Superhero

When you think of law firms, you probably think of the lawyers, right? And while we're eminently proud of our attorneys, we have an amazing support team. In fact, did you know we have a bit of a superhero on our team?

His name is Marty Ruda, aka "The Martygator," and according to Jesse Bernheim: "Simply, I and the firm would not be where we are without him. I am eternally grateful to Marty for the literal blood, sweat, and tears that he has put into the growth of our law firm."



As you can probably tell from his title, Marty is an investigator for the firm. He's also Jesse's father-in-law. Marty owned a custom furniture business for more than 25 years. When he sold it and was

BK's new clients. Marty said yes without hesitation and hasn't looked back. He's not a big one for hobbies or even relaxing. He doesn't boat, doesn't golf, doesn't fish. He works six days per week (at least), he enjoys what he does, and he's very good at it.

In fact, in the 17 years Marty has been with BK, he has signed up over 5,400 clients! And that's not even counting the ones signed via electronic signing.

Recently, we sat down with Marty to talk a little about what he does for BK, and why he loves what he does.

[Read Marty's Q&A](#)

This is actually the first part of a "Tales from the Martygator" series. Look for more stories—including the best advice he has given Jesse about the business and some of his most interesting sign-ups—in future issues.

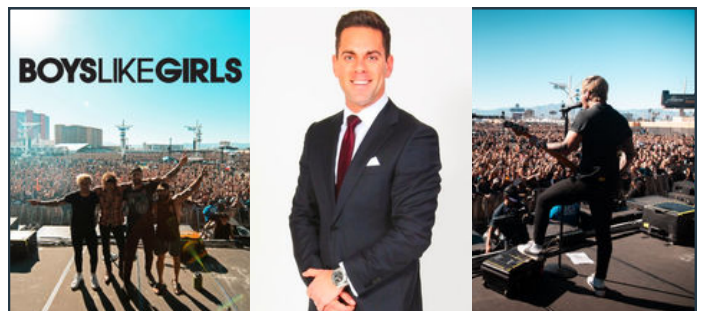
## Look out Nashville! Jesse Bernheim and Greg Marangos Have Arrived to Rock the Legal World

We are proud to announce that BK Law is now in Tennessee! Leading the charge for the Nashville office is new BK managing partner, Gregory J. Marangos.

Barred in Florida and Tennessee, Greg has personally resolved more than \$50 million dollars in personal injury cases. He is a member of the prestigious Multi-Million Dollar Advocates Forum, a distinction awarded to attorneys who have successfully solved a single claim for over \$2 million dollars. He has also been selected as a "Super Lawyer" and "Lawyers of Distinction."

In fact, for the last several years, Greg has been the top-performing attorney in terms of performance and revenue in one of the largest personal injury firms in Florida.

So why did he come back to BK (yes, he's worked with Jesse before)? What is his process and formula for success? And what is something about him that sets him apart from other lawyers (you won't be able to guess this one!)? With so many big things happening—new office, new state, new managing partner—and with so many questions, we decided to [catch up with Greg to get the scoop.](#)



# Meet Robin Rios: BK's Modern-Day Robin Hood



[Read Robin's Full Story](#)

Once upon a time, there was a boy who thought he wanted to be a doctor. But then he had to take those pesky chemistry courses in college, and those plans changed. So then he became a political science major, but still wasn't completely sure that it felt right. And then a professor came along in his second year that made everything clear. On the first day of class, he gave everyone a serious talk. "What are you guys really doing with your time here?" he asked. "You're spending all this money on a degree, but what are you going to make of it? What are you going to have to show for it?"

The instructor started talking about careers, and one of them he mentioned was an attorney.

The more Robin Rios thought about it, the more it made sense. He thought back to when he was doing community service in high school. There was a program called Teen Court, and the volunteers could

either be jury members or attorneys. He did both and enjoyed it. So when his instructor started asking the BIG questions, Robin's path became clear. An attorney he was destined to be.



## Client Review

We were denied by our insurance carrier coverage for damage to our roof. Luckily, Bernheim Kelley Battista was recommended by a friend. We got an idea about the process we were to go through on our first call and it all played out the way we were told it would. Eventually, we made it into mediation and felt very well represented. Ultimately we got the settlement we were hoping for and are now able to fix our roof. All the details, emails, etc were handled for us and our questions answered immediately. Couldn't ask for a better team to work with.



**-B.R.**



## BK on Social



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## Our Recent Notable Results

**\$74.4+ million**  
Defective Hip Implants

**\$250+ million**  
Mass Tort Recovery

**\$200 million**  
Tobacco Verdict

**\$2.8 million**  
Dangerous Drug Product



If you need legal assistance or you are a referring attorney, please do not hesitate to reach out to us to see if we can help.

Please contact Jesse Bernheim, CEO and Trial Attorney at [jbernheim@realjustice.com](mailto:jbernheim@realjustice.com).

### **Bernheim Kelley Battista, LLC**

We have offices in Florida, Tennessee and Massachusetts. Contact us today for your free consultation at (954) 807-3244 or visit our website at [realjustice.com](https://realjustice.com).